lomo				Doto
lame:				Date:
Comments:				
Material Risk	Concern	Important	Critical	SOLUTIONS
Buildings				
Contents / Stock				
Special Equipment				
Product Obsolescence				
Burglary / Theft / Cash				
ost Profit, Markets				
Fransit / Vehicles				
Replacement Strat.				
.T. Risk	No Conc	Important	Critical	SOLUTIONS
Redundancy				
Security & Backups				
Unlicenced software				
Human Risk	No Conc	Important	Critical	SOLUTIONS
	NO CONC	important	Offical	COLOTIONO
∟oss of key people ∟oss of Partner				
Replacement Strategy				
Revenue Impact				
Permanent disability				
Critical illness diagnosis				
Superannuation				
Employee benefits Debt reduction				
Litigation Risk	No Conc	Important	Critical	SOLUTIONS
ncorrect advice				
Damage or injury				
_egal expenses				
Directors & Officers				
Employer Practices				
Faulty product losses				
Financial Risk	No Conc	Important	Critical	SOLUTIONS
Asset protection				
KPI Reviews				
Audit fee expense				
Borrowings				
Financial Planning	No Conc	Important	Critical	SOLUTIONS
High taxable income				
Changes in income				
Retirement Planning				
High cash assets				
nheritance/Windfalls				
Redundancy				
Settlements		 		
Superannuation				
Eligible term. payments				
laloudië, di	A		• DECIDE	COLUTIONS ESTABLISHED
Identify the	2 Asses	ssment	3 DECIDE	4 SOLUTIONS ESTABLISHED